

# **Speaker Details**

# Dan Sadler, Head of Investment Planning and Major Projects, Northern Gas Networks

Dan is a Chartered Mechanical Engineer with 15 years gas industry experience. Starting his career within the NGN network he then worked for a consultancy as Director of Energy for five years before rejoining NGN as Head of Investment Planning and Major projects in January 2012. Dan has recently won the USIT award for 'leaders of high potential' for which he will be attending Harvard in October 2013.

#### Rob Heap, Managing Director, Rob Heap Consulting

Rob has over 35 years experience in the agricultural and allied industries, including food processing/manufacturing, waste storage, waste handling/treatment via anaerobic digestion (AD). He has developed projects and won contracts to realise four AD plants in the UK that are processing either on-farm feedstock or food resources. Rob Heap Consulting is developing several other AD CHP & AD Biomethane projects with producers, for realisation in 2014/15.

John Murphy, Business Development Manager, Future Energy Group
John Murphy is a chartered Marketer with more than 40 years experience in the gas
industry. He has been involved in the industrial and commercial sector throughout
working on upstream pipelines and supplies and downstream plant and equipment. John
is a member of the UK/Dutch joint venture company Future Biogast, established 2 years
ago to supply and install biomethane plant and equipment in the UK.

## Peter Williams, Community Energy, E.ON Energy Solutions Ltd

After spending over 25 years working in a wide range of engineering and operational roles within the UK gas and electricity sector, Peter now specialises in detailed contractual negotiation and deal closure. As part of his work for E.ON Energy Solutions, he has successfully negotiated a series of community energy district heating deals and also E.ON's biomethane purchase arrangements with a number of potential producers.

## **Bruce Nelson, Director, Compass Renewables**

Compass Renewables acts as the funding interface for the Anaerobic Digestion and Biogas Association (ADBA). Bruce advises on all aspects of funding for AD and other major renewables. He also works closely with WRAP, Defra, DECC and the Finance and Leasing Association, chairing working groups from time to time. Previously he was Regional Director, Northern Europe for a US bank.

**Nick Simmonds, Director, Large Corporate Coverage, Royal Bank of Scotland**Nick has over 25 years of corporate banking, structured finance and acquisition finance experience in the UK. He has been with RBS since February 2010 where he handles the bank's relationships with a number of UK natural gas distribution, water and waste management companies, including Northern Gas Networks and Northumbrian Water. He has previously held positions at WestLB, Commerzbank, N M Rothschild and HSBC.

#### Richard Waters, Development Director, Lombard

Richard has been with Lombard since 2011 and has over 20 years experience in providing, structuring and arranging equipment and asset finance transactions. Assets he has financed include water treatment works, railway rolling stock, aircraft and road transport & logistics vehicles. He has previously held positions at Lloyds Banking Group, DVB Bank, CIT, Dresdner Kleinwort and S.G. Warburg.